

**Improving Program and Health Plan Design to Reduce Uncoordinated Care, Save Money and Improve Quality**

Southeastern Consultants, Inc. (SEC) is a national pharmaceutical and health care consulting and data analysis firm providing services to health plans, benefit managers, employer and provider groups, government agencies, associations, medical and pharmaceutical industry, disease management organizations, and academic institutions. SEC provides services to clients for identifying opportunities to improve the coordination of care and intervention strategies to achieve cost savings. While SEC can deliver direct studies, medication management, and other programs, SEC can also provide – with key partners as necessary – insights to improve Federal and state program design and health plan design.

- Identify & reduce unnecessary and fraudulent costs
- Improve quality of care
- Medication use management
- Disease & care management
- Address disparities
- Identify and classify patient safety and access issues
- Solve operational and system problems
- Measure cost savings and success

**Program &  
 Process  
 Evaluation &  
 Improvement**

- Pharmaceutical benefit analysis and design
- Auditing and compliance evaluation
- Fraud and abuse policies
- Expenditure & utilization analyses
- Evaluation of practice guidelines and treatment algorithms

- **Designing and developing new provider delivery and payment models** to engage providers to be active participants in assisting patients with achieving coordinated care through engaging stakeholders, such as hospitals, physician groups, pharmacists, and patient advocates to assume enhanced patient management activities in a multidisciplinary team approach via accountable care organizations, patient centered medical homes and other integrated models of care.

*Southeastern Consultants, Inc.*  
*Pharmaceutical and Health Care Consulting and Data Services*  
 3019 N. Shannon Lakes Drive, Suite 202 | Tallahassee, Florida 32309  
 Telephone (850) 668-8524 | Facsimile (850) 668-6587  
[www.sec-rx.com](http://www.sec-rx.com)